

VIP推薦計劃 Referral Program

你身邊的至愛或朋友是否也想擁有一部跑步機、單車或其他健身器材呢?
Do your friends also look for fitness equipment such as a treadmill and a bike?

作為啟康的尊貴客戶，當然可以讓你的親朋好友盡享最好的優惠!
Your friends can enjoy the **BEST PRICE** because you are the VIP of Fitness Concept!

參加啟康的VIP推薦計劃，除可讓你的朋友*享有健身器材**正價8折**或**特價器材再9折**的優惠之外，你更可獲贈總值港幣\$500的啟康專門店購物優惠券!

By simply join our VIP Referral Program, your friends* will be offered **20% off on fitness equipment (standard price)** and **further 10% off on discounted equipment**. Furthermore, you will be given Fitness Concept Pro Shop cash coupons which have a total value of \$500!

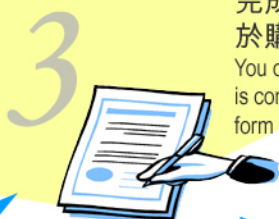
推薦四步曲 Four Simple Steps:



1 請你於朋友購物前先致電啟康中環/銅鑼灣專門店。
Give us a call (Causeway Bay or Central Pro Shop) before your friend place order.



2 我們的銷售人員立即會為你登記。
Our sales will register for you on this program.



3 完成後你便可通知朋友前往專門店購買，於購物後，客戶只需於表格上簽名確認便可。
You can inform your friend to place order after the registration is completed. Your friend will be required to sign on the registration form for verification.



4 完成付款手續後，我們將有專人郵寄優惠券給你。
We will mail the coupons to you after your friend's purchase.

*1) 必須為新客戶 Only applicable to new customer
2) 只適用於健身器材 Only applicable to fitness equipment

銀行免息分期計劃 Interest-Free Instalment Plan

現持匯豐 / 渣打 / Manhattan信用咭於啟康專門店購買任何正價健身器材可享12個月免息分期付款計劃 (只限健身器材)

The visa or master card holder of HSBC / Standard Chartered / Manhattan can enjoy 12-month interest-free instalment plan for any purchase of fitness equipment (standard price) at Fitness Concept Pro Shop. (Fitness Equipment Only)



詳情請向店員查詢
For details, please refer to the staff at the shop.

MANHATTAN

注意事項: 此優惠不適用於特價健身器材

Remarks: This offer is not applicable to discounted fitness equipment.

PFA會員專享優惠

Privilege offer to PFA members

1

PFA會員現凡到啟康專門店購物即可免費成為啟康VIP, 享有正價貨品 9折 優惠以及特價貨品 95 折優惠。
From now, PFA members can become Fitness Concept VIP for any purchase at our pro shop to enjoy 10% off on standard price item and extra 5% off on discounted items.

2

PFA會員購物滿\$8,000即可獲贈美國製造的 MIO SportSelect 運動腕錶一隻或購物滿\$5,000 加 \$200 換購。
PFA members can get a free MIO SportSelect watch (made by USA) for any purchase of \$8,000 or above / redeem one by extra \$200 for any purchase of \$5,000 or above. (優惠期至 Promotion till: 15 Jan 06)

必須出示PFA會員證以享以上優惠

Presenting PFA member card is required to enjoy the above offer



價值 \$780

Christmas & New Year Sale

1.12 - 31.12.05

Selected Treadmill/Elliptical/Bike
up to **30% off**



Pro-Supra Soft Dumbbells

50% off

Harbinger 2 in 1 Glove

50% off
for 2 pairs



Pro-Supra Gym Step 4 in 1
Fitness Board



\$544

original: \$680

CardioSport Watch Series

30% off



Pro-Supra LCD Jumping Rope

\$69 original: \$99



...and more @ our shop



迪臣發展國際集團附屬公司

A subsidiary of Deson Development International Holdings Ltd.

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啟康專門店 Fitness Concept Pro Shop:

中環 Central

德輔道中10號東亞銀行大廈3A店

L3A, The Bank of East Asia Bldg,

10 Dex Voeux Rd Central

電話T: 2521 3015 傳真F: 2845 3042

銅鑼灣 Causeway Bay

銅鑼灣崇光百貨10樓

10/F, Jumbo Sogo

電話T: 2893 4098

傳真F: 2893 7942